

# Section One

## Re-Tipping and Instrument Sharpening Information!

Section One of Zoll-Dental's Catalog will detail the Complete Instrument Service Center. Included in this section are a full service price list and a photocopy order form. This convenient page will allow you to photocopy a form to send in with your instruments to be serviced.



To Order Call: 1 - 800 - 239 - 2904 Or Fax: 1 - 847 - 647 - 1549



## Zoll-Dental's Complete Instrument Service Center!

Zoll-Dental now offers a full service instrument center. From basic sharpening to instrument re-tipping Zoll-Dental offers all of the services you (our customers) have been asking for. All sharpening is done on the same machinery that we manufacture on. This helps Zoll-Dental to precision sharpen your instruments to reestablish the proper angles and like-new sharpness.

Zoll-Dental also offers our new re-tipping service. Zoll-Dental only re-tips with the same quality tips offered throughout the Zoll-Dental line, (highest quality American surgical grade stainless steel, heat-treated to hold a consistent edge). Zoll-Dental offers re-tipping for all scalers, probes, explorers, and operative instruments. Zoll-Dental is also one of the only re-tipping services that will re-tip your oral surgery and implant instruments!

Another new service is the refurbishing of needle holders with Tungsten Carbide tips. For a nominal fee, Zoll-Dental will replace those worn out carbide jaws with sharp new ones for a better grip!

To become a Zoll-Dental re-tipping customer all you need to do is call us at 1-800-239-2904 or fax a request to 1-847-647-1549 and we will be glad to send you a re-tipping form via e-mail or fax.

Zoll-Dental will service and re-tip any manufacturer's instruments and make them like-new. Just call us and give us a try. If you are a current customer we know you will like our new full service center. If you have not used Zoll-Dental before we know you will love our quality and attention to customer service. Please feel free to call us with any questions you might have or ideas you want to express!



SE=Single-Ended

DE=Double-Ended

Basic Sharpening Costs

Cavity Prep SE	\$ 3.00	Cavity Prep DE	\$ 4.10
Bone Chisels SE	\$ 7.50	Chisels DE (Perio)	\$ 8.80
Curettes Surgical SE	\$ 6.00	Curettes Surgical DE	\$ 7.05
Explorers SE	\$ 1.15	Explorers DE	\$ 1.80
Elevators SE	\$ 7.50		
Knives (Perio) SE	\$ 6.10	Knives (Perio) DE	\$ 9.25
Periosteals SE	\$ 7.50	Periosteals DE	\$ 9.25
Root Tip Picks SE	\$ 5.75	Root Tip Picks DE	\$ 7.60
Rongeurs Sharpen	\$19.50	Sharpen & New Spring	\$29.00
Scalers/Curettes SE	\$ 3.00	Scalers/Curettes DE	\$ 4.10
Scissors Stainless	\$13.50	Scissors Super-Cut/TC	\$21.50
Wire Cutters Stainless	\$19.50	Wire Cutters TC	\$29.50

Basic Re-Tipping Costs

Composite Instruments Titanium Tips DE			\$15.00
Cavity Prep SE	\$ 4.75	Cavity Prep DE	\$ 8.30
Bone Chisels SE	\$12.75	Chisels DE (Perio)	\$20.50
Bone Files SE	\$12.75	Bone Files DE	\$20.50
Curettes Surgical SE	\$12.75	Curettes Surgical DE	\$20.50
Explorers SE	\$ 5.25	Explorers DE	\$ 6.60
Elevators SE	\$20.50	Periotomes (PER END)	\$20.00
Knives (Perio) SE	\$12.75	Knives (Perio) DE	\$20.50
Operative SE	\$ 4.75	Operative DE	\$ 8.25
Periosteals SE	\$12.75	Periosteals DE	\$20.50
Probes Perma-Color SE	\$ 6.50	Probes Perma-Color DE	\$14.50
Probe/Explorer Perma-Color DE			\$ 12.00
Root Tip Picks SE	\$14.75	Root Tip Picks DE	\$20.50
Scalers/Curettes SE	\$ 5.25	Scalers/Curettes DE	\$ 9.15



## Handle Replacement Policy

If Any Instruments Are Deemed To Not Be Re-Tip Capable Or Any Cracked Handles Are Found Then A Replacement Handle Will Be Given At The Sum of \$3.00 each for All Operative, Scalars, Probes, or Explorers SE or DE. Replacement Handles For All Oral Surgery DE \$4.50 or SE \$7.00 If you do not wish your handle to be replaced just note it in the appropriate place on the order form..

### Basic Miscellaneous Repair Costs

Re-Tip TC Needle Holders	\$53.50
Serrate Jaws Of Non-Serrated Forceps	\$12.50
Put Serrations on Non-Serrated Elevators	\$12.50
Repair Springs On Pediatric Forceps	\$19.50
Re-Close Jaws On Hemostats	\$15.50

### Step-By-Step Instructions For Zoll-Dental's Full Service Center

- (1) Fill out the order form completely. List all instruments and if they are to be sharpened or re-tipped. The instruments will be re-tipped according to handle label. If you wish to have them converted to another instrument please list on the order form (Please note these instruments that you convert will be stamped incorrectly).
- (2) A minimum of a 15 piece combination of scalars/operative/probes etc. per re-tipping order. Oral Surgery instruments have a minimum of 6 combined pieces per order please.
- (3) All instruments must be sterilized and shipped in a sealed sterilization bag.
- (4) Place all instruments in a shipping box and wrap well with shipping tape. Place label on top of box and cover with shipping tape. Ship via your favorite carrier. (Zoll-Dental pays for return shipping).
- (5) Any handles that are cracked or un-retippable will be automatically replaced at \$3.00 (\$4.50 for DE & \$7.00 for SE for oral surgery instruments). If you do not wish for these handles to be replaced and the un-retippable instruments returned to you please make a note on the order form.
- (6) Please fill out the order form completely: Name, address, phone number and contact person. Also any special instructions should be noted on forms.

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Photo Copy Order Form.  
Photo Copy As Many Times  
As You Want!



Please Staple Multiple Forms  
Together When Sending In A  
Service Center Order!

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Name: \_\_\_\_\_ PO# \_\_\_\_\_

Address: \_\_\_\_\_  
\_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zipcode: \_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_ Email: \_\_\_\_\_

Contact Person (s): \_\_\_\_\_

Automatically Replace Any Un-Useable  
Handles At The Specified Extra Cost.

DO NOT Replace Any Un-Useable Handles At The  
Specified Extra Cost & Return Un-Repaired With Order.

Special Notes/Instructions

Ship Instruments To:

Zoll-Dental Attn: Service Center  
7450 North Natchez Avenue  
Niles, IL 60714 USA

QTY	INSTRUMENT	SHARPEN	RETIP	PRICE EA	TOTAL

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**Great New Maintenance Program!**



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**Great New Maintenance Program!**

## **Zoll-Dental's Ultimate Instrument Club**

Membership For One Year Is \$49.95

Two Year Membership \$84.95

With Membership In The Club You Receive The Following Benefits.

(1.) Resharpening and Reshaping Of Any Of The Following Instruments  
(Double or Single Ended) For \$1.49

Scalers/Curettes, Explorers, Probe/Explorers, Cavity Prep Instruments, Hatchets, Excavators, Burnishers, Pluggers, Carvers/PFI, & Cord Packers

(2.) Resharpening and Reshaping Of Any Of The Following Instruments  
(Double or Single Ended) For \$3.49

Periodontal Chisels, Gingivectomy Knives, Periosteals, Surgical Curettes, Elevators, Luxating Type Elevators, Root Tip Picks, & Bone Chisels

(3.) Resharpening and Reshaping Of Any Of The Following Instruments  
For \$5.49

Scissors & Bone Ronguers

This Club Price Not Only Applies To Resharpening Zoll-Dental Brand Instruments But To Any Instruments You Currently Have In Your Office!

When You Send Us A Batch Of Instruments We Will Sharpen Any That Are In Usable Condition. Any That Are Not And Are Retippable Will Be Automatically Retipped at 20% Off Of Our Normal Retipping Price! Once The Instrument Has Been Retipped You Can Send Them In To Be Resharpened At The Costs Above Until It Is Time To Retip Them Again!

The Instrument Club Also Gets You 10% Off Of Any Other Instrument Repair Costs From Zoll-Dental Such As Ronguer Spring Repair, Carbide Needle Holder Repair, & Serrating Forceps!  
Zoll-Dental Also Pays For All Return Shipping Costs!

**ON THE PURCHASE OF NEW INSTRUMENTS CLUB MEMBERS RECEIVE 30% OFF ANY AMERICAN MADE INSTRUMENTS (THAT IS 10% OFF THE TRADE-IN PRICE WITHOUT ANY TRADE-IN!)  
CLUB MEMBERS ALSO RECEIVE 15% OFF GERMAN HINGED INSTRUMENTS!**

Your Membership Kit Will Contain.

- (1.) A Membership Card With Your Membership Number and Expiration Date
- (2.) Order Forms and Instruction Sheet
- (3.) A Fully Illustrated Instrument Catalog On CD

**Zoll-Dental's Ultimate Instrument Club  
Another Innovative Approach From Zoll-Dental To Filling Your  
Practice's Instrument Needs.**

Zoll-Dental 7450 North Natchez Niles, IL 60714 USA 1-800-239-2904  
Fax: 1-847-647-1819 E-Mail: ken@zoll dental.com

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